### Lancaster oldest contractor

GAYLORD — Lancaster Electric, moved from Detroit to Gaylord in 1943, is the oldest continuing contracting business in the Gaylord area.

The firm was moved north during World War II because of gaining a contract for all State Police post radio antennae in Michigan.

Founder of the firm was Harry Lancaster. In 1946, Bob Lancaster joined his father in the operation of the business. Together, they ran the company until the elder Lancaster's retirement in 1962. The business was located on Main Street at the present location of the Hutchins Insurance Co. Today, its address is 901 Van Tyle Road.

Since the operation was established at

Gaylord, the firm has been responsible for major electrical contracting jobs on northern Michigan schools, including the Gaylord School District.

In addition, Lancaster Electric also was the electrical contractor for the original Otsego Memorial Hospital and its additions.

Bob Lancaster retired in 1978 and the business was purchased by Herbert E. Swan of Sault Ste. Marie. Gil Mervis runs the firm, which employs an average of 40 persons in field craft positions and eight people in central offices.

Emphasis of the firm is on commercial, industrial and institutional electrical contracting and maintenance and troubleshooting services for the oil industry throughout the north.

### Rite-Way 'etches' metal patterns

GAYLORD — Establishing patterns in metal is the work of Rite-Way E.D.M. located in Gaylord's Air Industrial Park.

Bob and Mary Ferguson, owners and operators of the business, bring 20 years' ex-

perience to this work. The process is accomplished through the application of an electrical charge which "etches" the desired pattern onto the metal surface.

Rite-Way E.D.M. does work for various industrial needs.

#### 'Good decision'

VANDERBILT — "A very good decision" is how Benton Grant terms his decision to build a plant in Vanderbilt.

The president of Grant Airmass Corporation also states that that he is proud to be a part of Vanderbilt and Otsego County. While company administration and sales

While company administration and sales offices are located at Stamford, Conn., Grant Airmass maintains two plants in Vanderbilt and employs 15 people.

The company produces alternating pressure packs for hospitals, water operated bath lifts and other hospital and nursing home equipment.

# St. Louis Freight serving area

GAYLORD — Gaylord and Otsego County are among the many areas served by St. Louis Freight Lines.

An irregular route common carrier, St. Louis Freight Lines serve 39 states and the Washington, DC area. The firm is a specialist in the shipping of building materials.

Offices and terminals are maintained in St. Louis, Michigan, Alpena, Gaylord and Michigan City, Ind.

Walter Bay is president of the firm.

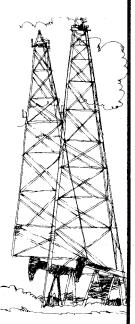
# **ATTENTION**

### Northern Michigan Landowners And Mineral Owners.

With the 10 year oil and gas leases beginning to expire you will see an increasing number of newcomers entering the oil and gas play in this area. Some of these people will probably be capable individuals. However, most will be lease brokers who will be armed only with convincing stories of their past exploits and future expectations. Their purpose will be to sign your lease and sell it to an oil company for a profit and an additional royalty.

Before you sign with these individuals take time to consult with experienced oil people who have a proven record. These professionals will advise you that there are many facets to the oil business and all of these capabilities must be present to properly service your lands and convert oil possibilities to profits.

Before leasing to anyone you should check their drilling results in the past "Michigan Oil & Gas News" reports and ask the following questions.



### **CLIP & SAVE**

- 1. Do you have a land department in Michigan?
- 2. Do you have a geological department in Michigan?
- 3. Do you have a staff geophysicist in Michigan?
- 4. Do you have a Petroleum Engineer in Michigan?
- 5. Do you have a production superintendent in Michigan?
- 6. Do you have the financial capability to operate in Michigan?
- 7. Can you supply bank references?
- 8. Do you now operate producing Niagaran Reef wells in Michigan?
- 9. Are you currently operating "sour gas" plants in Michigan?
- 10. Have you performed seismic, drilled producers, and successfully operated Niagaran wells in Michigan for a number of years?

If your party answers affirmatively to all these questions ask him or her to prove it!

Remember, no matter how much cash bonus or royalty you may be promised, it could be insignificant compared to what your land may yield in the hands of a competent and proven oil company.

> Traverse Oil Company Grandview Plaza, Suite 1100 P.O. Box 1053 Traverse City, MI 49684 (616) 947-2173

## Bozzer Brothers, Inc. is moving forward with Otsego County

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