



# Headwaters Land Conservancy's

quarterly *Watershed Watch*

[www.headwatersconservancy.org](http://www.headwatersconservancy.org)

Summer 2003



*Working to conserve the "Up North" you enjoy by protecting open space, waterfront, wildlife habitat, and farmland in northeast Michigan.*



Renee Bruestle

## Your Gifts Help Protect Largest Property to Date

Membership contributions helped fund staff time to protect this lakeside jewel.

A spectacular 450-acre lakefront property in Presque Isle County, south of Millersburg, will be preserved forever thanks to the vision and generosity of the landowners. The landowners, who wish to remain anonymous, donated a conservation easement on the parcel to Headwaters Land Conservancy.

"With the rapid development and changes occurring in northern Michigan, this will leave a lasting footprint and legacy for our kids and grandkids where you can still hear loons and coyotes," said the landowners.

This project was started in 2002 and is a key parcel in Headwaters Land Conservancy's Big Lands initiative, which protects large tracts of hunt club, farmland, and family lands in this wild and remote region of northern Michigan. The rolling land is wooded and covered with stands of 100-year-old Red and White Pine, as well as a mixture of oaks, aspen, and swamp conifers such as cedars and balsam. As a large and undivided tract, the land provides exceptional habitat for a diverse population of wildlife including loons, black bear, bobcat, and dozens of songbird species.

"The feeling you have when you are on this magnificent property with its nostalgic cabins and the main lodge with the stone fireplace is that you are in an era gone by," said Headwaters Land Conservancy's Director of Development Kirt Manecke. "The protection of this amazing property is a wonderful gift to wildlife and those who appreciate wilderness." (For location of Presque Isle County, please see map on back cover.)

A **conservation easement** is a voluntary legal agreement that allows a landowner to permanently protect land and limit future development in order to protect the conservation values of the land, while retaining ownership and the ability to sell. Conservation easements are perpetual. Future owners of the land are held to the terms of the agreement and the land conservancy is responsible for permanently monitoring and enforcing the terms.

Building envelopes for future homesites can be built into the conservation easement agreement as long as they do not disrupt the conservation values of the property. Sustainable forestry and hunting may also be allowed. Donors may receive an income tax deduction and possible estate tax benefits.

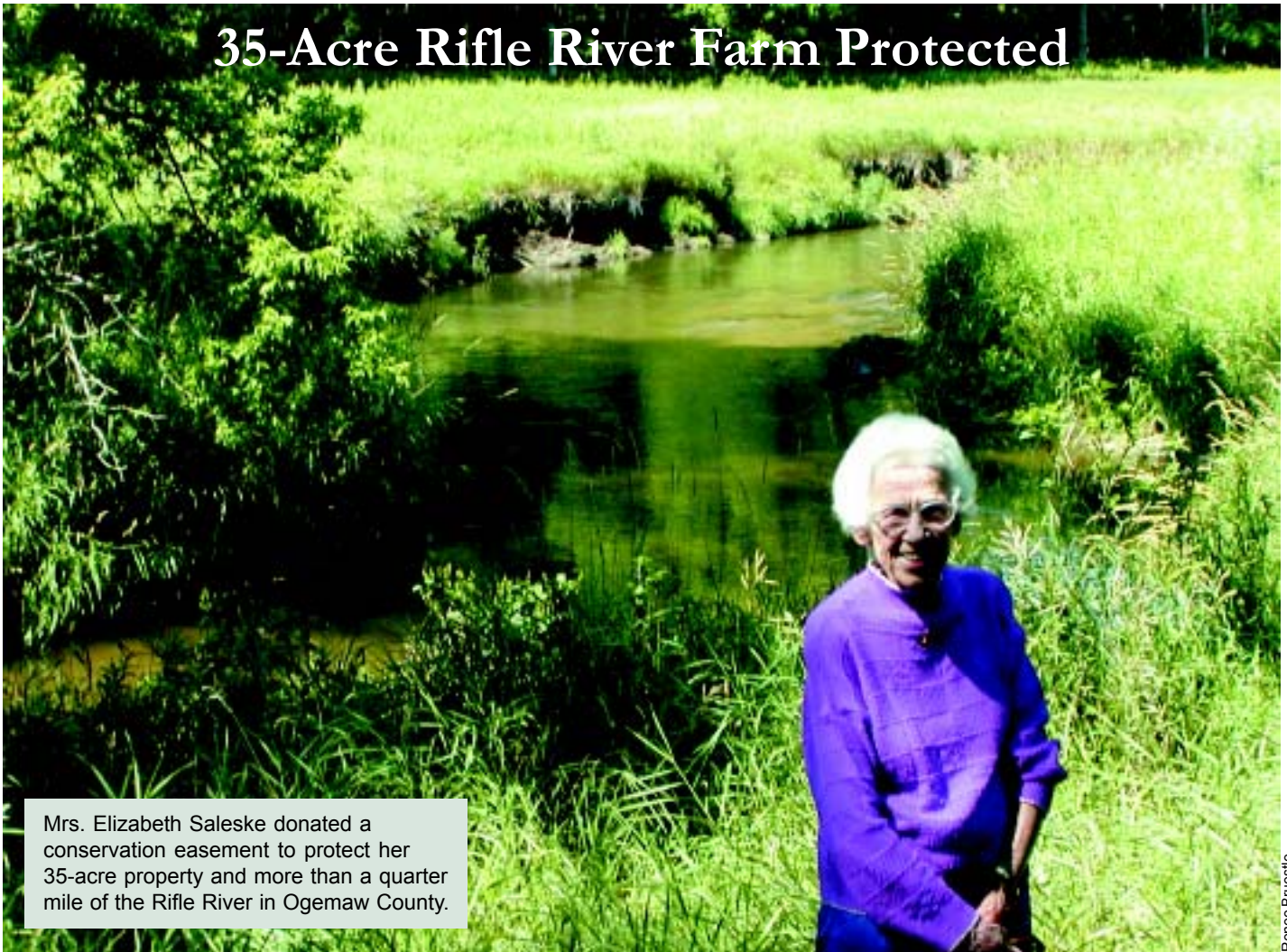
Properties protected with a conservation easement are privately owned and not open to the public.

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Watershed Watch - Volume 8

# 35-Acre Rifle River Farm Protected



Renee Bruestle

Mrs. Elizabeth Saleske donated a conservation easement to protect her 35-acre property and more than a quarter mile of the Rifle River in Ogemaw County.

“My husband and I have truly cared for it here,” said Mrs. Saleske of her 35-acre farm on the West Branch of the Rifle River. “It’s like a different world; full of wildlife, peaceful, and serene. We wanted to make sure it stayed like this forever.”

These sentiments are what prompted Mrs. Saleske to donate a permanent conservation easement on her Ogemaw County

**“We wanted to make sure it stayed like this forever.”**

*Mrs. Elizabeth Saleske*

farm. Mrs. Saleske purchased the property, which includes a quarter mile on the Rifle River, with her husband, Alfred, years ago. Wanting to insure that their dream to preserve this picturesque riverside farm became a reality, she contacted HeadWaters Land Conservancy to learn more about the land protection options available.

After talking with Conservancy staff and consulting her legal advisor, Mrs. Saleske chose to donate a conservation easement on the 35-acre property to HeadWaters Land Conservancy.

“The conservation of this property will benefit wildlife and helps keep a beautiful area in northern Michigan wild and pristine for generations,” says Conservancy Executive Director Fred Gottschalk.

“When I go outside at night, the stars and the moon shine so brightly, it feels like you are almost to infinity,” added Mrs. Saleske. Thanks to her generosity, and the generosity of our members and foundations who supply the financial support to allow us to assist landowners, this will never change.

Renee Bruestle



Meadow on the Seleske Property.

**Critter Puzzle**  
**Q:** What is the largest native waterfowl species in Michigan?  
(see p. 9)

## Big Lands Meeting a Hit with Landowners

HeadWaters Land Conservancy's second annual Big Lands meeting, held this past June in Alpena County, was well received by area landowners. Approximately forty-three hunt club representatives and property owners attended to learn how to permanently preserve land, reduce estate taxes, and possibly gain an income tax deduction.

One landowner questioned the benefits of permanently protecting his land stating, "this is a big decision." HeadWaters Land Conservancy's Chair Steve Qua responded, "You are darn right it is a big decision. Making the decision now to plan to protect your land means that there will not be fifty-five homes on it by the year 2050."

Statistics show that the people who own the large land holdings in northern Michigan and across America are older, usually fifty-five to seventy-five years of age.

"We recognize the importance of reaching landowners with this information now before the land is sold for development or estate taxes force heirs to sell," said Dave Smith, HeadWaters Land Conservancy's outgoing Chairman. Meeting host Harry Whiteley, a member of the Michigan

Natural Resource Commission for twenty-five years, opened the meeting. Speakers included Tom Bailey, Executive Director of Little Traverse Conservancy in Harbor Springs, Michigan.

Bailey dispelled the argument that conservation "locks the land and its resources up." "Quite the contrary, it is development that locks away the land and uses up the mineral resources," Bailey said. "When you put land into conservation, it is still there. Land that has been conserved is like money in a savings account because all wealth comes from the land. Owners have just as much right to exercise their rights for conservation as they do for exploitation."

"Development is not the inevitable," added speaker Don Inman, the Conservancy's new Vice-Chairman. Inman is a retired Deputy Director for the Department of Natural Resources. "Remember that we don't really own the land - we just rent it."

Adam Lett, a Traverse City attorney, was available to answer questions. Topics presented included conservation easements, estate tax planning, and appraisals.



HeadWaters' Chair Steve Qua addresses landowners at this summer's Big Lands meeting held this past June.

## Granholm Advisor Speaks at Summer Celebration

This year's annual Summer Celebration was held at the Ralph A. MacMullen Center (RAM Center) on a perfect summer day in July along the north shore of beautiful Higgins Lake. Governor Granholm's Environmental Advisor, Dana Debel, gave a presentation about the Michigan Land Use Council and also spoke about the controversial proposal to drill for gas on the Mason Tract near the Au Sable River.

Outgoing Chairman Dave Smith was honored for his commitment to our Conservancy.



Executive Director Fred Gottschalk (left) thanks outgoing chairman Dave Smith for his many contributions to HeadWaters Land Conservancy.

Board member Roger Rasmussen and Chairman Steve Qua were presented with awards for excellence. Executive Director Fred Gottschalk announced that the total land protected is now 1,875 acres and growing.



"The three largest industries in Michigan are tourism, agriculture, and forestry and they all need large chunks of land," said Governor Granholm's Environmental Advisor, Dana Debel, speaking at the Conservancy's Summer Celebration.

**1993-2003**

**August, 2003**  
**1,875 acres protected**

**From 1993 to**  
**December, 2001**  
**900 acres protected**

**Headwaters founded 1993**



# Northern Michigan Businesses Donate Publicity

Two new Traverse City companies are showing their commitment to help protect the landscapes of northern Michigan. As a result, a one-page, full-color advertisement for HeadWaters Land Conservancy is featured on the back cover of the current summer issue of *Whisper in the Woods* magazine, in full view of outdoor enthusiasts who may wish to support land protection.

“It is important to support these organizations that are working so hard to protect what everyone loves best about northern Michigan,” said Kimberli Bindschatel, editor and publisher of the new northern Michigan nature journal, *Whisper in the Woods*.

Patty Fabian, partner with Peninsula Partners, a relatively new Traverse City advertising agency, agreed. “The Conservancy told us they are in great need of new members in order to keep up with the financial needs for land protection,” Fabian said. “We wanted to create a tasteful, yet bold ad; something that would make people stop and consider making a contribution.”

Thanks to the generous donations of ad space and creativity provided by these businesses, this ad is one of the most attractive and visible marketing tools the Conservancy has had to date.

“We are currently overwhelmed with requests from landowners who are in need of land protection assistance,” said HeadWaters Conservancy’s Director of Development Kirt Manecke. “Without increased membership support, as a non-profit organization we simply do not have the finances to help everyone that calls.” Manecke credits Kimberli, Patty, and Patty’s partner Larry Sommerville for putting their heads together and coming up with an ad to attract exactly what the Conservancy needed. “I can’t thank them enough.”

**Some People Look at this and See a Strip Mall.**

Unfortunately, many beautiful properties like this are being lost to development all over northern Lower Michigan.

What will it take to keep this million-dollar view from disappearing? Less than you might think. At Headwaters Land Conservancy, your tax-deductible contribution of just fifty dollars helps to create conservation easements that allow landowners to permanently protect their land and land

development. These contributions may also be used for the outright purchase of land.

Please help us keep our countryside, rivers and lakes as pure and pristine tomorrow as they are today.

Send your check made payable to Headwaters Land Conservancy and mail to: Headwaters Land Conservancy, P.O. Box 785, Gaylord, MI 49734

With your contribution, you will receive quarterly newsletters informing you of our efforts and progress.

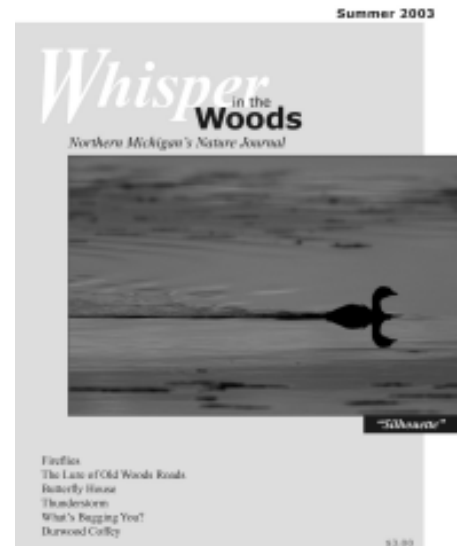
Let us ensure that our children and grand-children will be looking at these woods instead of a parking lot.

Headwaters Land Conservancy • P.O. Box 785, Gaylord, MI 49734 • 989.731-0573 • www.headwatersconservancy.org  
all courtesy peninsulapartners.com

Full page, back cover ad.



Traverse City’s Peninsula Partners Patty Fabian and Larry Sommerville (above) created the ad (above top) for the summer issue of *Whisper in the Woods* Magazine.



**Conservation Buyers!**  
Interested in buying  
“up north” land for hunting  
and outdoor recreation?  
Please contact our office at  
989-731-0573 to find out  
how a conservation purchase  
might work for you.

# Conservancy Featured on Michigan Magazine Television!

**Part One** airs **Saturday, November 15,** and **Part Two,** **Saturday, November 22**

Dell Vaughan and Barry Stutesman, hosts of the popular PBS (public broadcasting service) television show, Michigan Magazine, recently visited with HeadWaters Land Conservancy. Dell and Barry met our conservancy staff at a 450-acre property in Presque Isle County that is being preserved (*see cover story*). Interviews were conducted with staff and landowners.

“Dell and Barry are very supportive of our mission and understand the importance of preserving the Up North we all enjoy,” said the Conservancy’s Director of Development, Kirt Manecke. “They were so kind to take time from their very busy schedules to visit with us. The segment will air this fall and help raise awareness to and attract much needed financial support for HeadWaters Land Conservancy, allowing us to protect more land.”

Part One will air on Saturday, November 15 and Part Two on Saturday, November 22. Be sure to watch!



Dell Vaughan and Barry Stutesman, hosts of Michigan Magazine.

## Thoughts from a HeadWaters’ Business Contributor: Sagasser & Associates, Inc.



HeadWaters Land Conservancy is proud to have business contributors such as Sagasser & Associates, a company that emphasizes reusing “brownfields” instead of developing pristine properties. Such businesses also provide important annual financial contributions to help us accomplish our goals.

HeadWaters is proud to have Gaylord’s Sagasser & Associates, Inc. - an environmental consulting company - as a Business Contributor. This firm works daily on environmental assessments and clean-up of contaminated properties. Throughout northern Michigan, numerous sources of soil, groundwater, and surface water contamination result from the varied developments that include leaking underground storage tanks, landfilling, oil/gas development, improper waste handling, etc. A major focus of Sagasser & Associates, Inc. and the environmental industry overall is to reuse these “brownfields” instead of developing pristine properties, and to rely on pollution prevention planning instead of remediation to maintain the quality of our resources.

“The vision of HeadWaters Land Conservancy toward natural preservation and environmental protection is consistent with the views of the owners, engineers, geologists, and environmental scientists at Sagasser & Associates, Inc.,” said Sagasser and Associates president and senior project engineer, Kevin Sagasser. “The safeguards provided through the HeadWaters Land Conservancy to preserve pristine areas inherently prevent additional impact to the soil, groundwater and surface waters by precluding future development. As such, the HeadWaters Land Conservancy program is the ultimate pollution protection plan,” Kevin added.

## Welcome New Board Member Don Inman

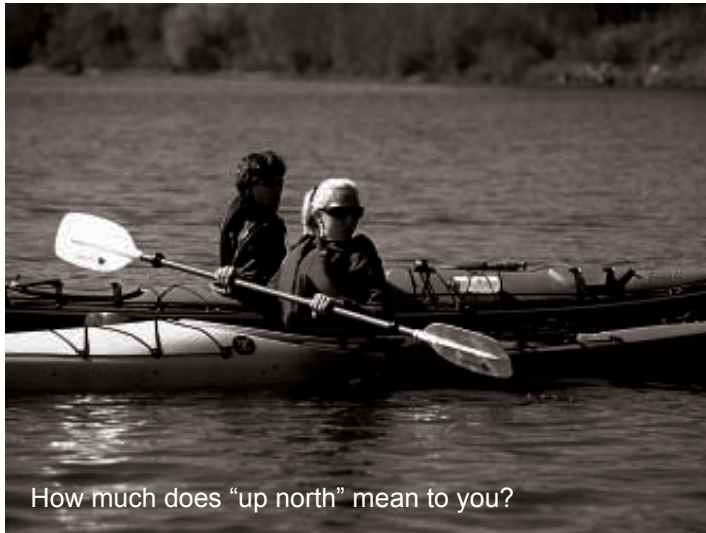
We wish to welcome Donald Inman, PhD, our new Vice Chairman. Prior to retirement, Dr. Inman was named Deputy Director for Region II of the Department of Natural Resources (DNR). Stationed at Region Headquarters in Roscommon, he was the spokesperson for the Director’s office, and was responsible for DNR programs in 32 counties throughout the northern Lower Peninsula. During a 1980-81 sabbatical, Inman was the environmental advisor to then Governor William E. Milliken.

“I would hope to bring both some ability to raise dollars for the conservancy as a fundraiser and some expertise in land assessment from an ecological standpoint,” Inman said. “Northeast lower Michigan is truly the last great wild place in the lower peninsula. What a gift we could leave our children and grandchildren if we protected some of these large, ‘big lands’ and left a ‘Leopoldesque’ landscape...what a footprint!” (*Aldo Leopold was a famous Wisconsin author and conservationist.*)



Don Inman

# Contributors



How much does "up north" mean to you?

## Become a Contributor Today

If you have not made a contribution yet in 2003, please use the enclosed reply envelope to make your gift today. Or consider making an extra gift to further our land protection efforts. Membership contributions start at just \$30 and are tax-deductible. Contributors receive our informative quarterly newsletter. Contact our office at (989)731-0573 for more information.



**Remember memberships as gift ideas!**

## HeadWaters Contributor Recognition Second Quarter

*We would like to thank the following friends who have contributed to HeadWaters Land Conservancy between April 1 - July 1, 2003*

### **Business Contributors**

#### **Contributors**

**(\$100 or more)**

Gates Au Sable Lodge  
Louisiana Pacific

#### **Supporters**

**(\$50 or more)**

Avery Lake Improvement  
Association.

### **Individual Contributors**

#### **Patrons**

**(\$500 or more)**

Mary Fox & Peter Amar

#### **Friends**

**(\$250 or more)**

Richard Crawford  
Pat Demers  
Bob Hess  
Malcolm Johnson  
George & Sabre Qua  
Stephen & Charlotte Qua

#### **Contributors**

**(\$100 or more)**

T. Stanton Armour  
James Balten  
Carl & Loraine Becker  
Elaine & David Billmire  
Michael & Sandra Clark

Maggie Clay  
Robert & Rosann Comstock  
Louis Groen  
Beach & Marianne Hall  
Joseph Hudson Jr.  
Don Inman & Virginia Pierce  
Joseph & Judith Jarecki  
David & Jean Killich  
Robert & Jacalyn Kish  
Robert & Sue Morley  
Chris & Connie Palmer  
Gilbert & Laurene Potter  
Paul & Karen Qua  
Barbara Reed  
Donald & Ali Riddering  
Marion Silliman  
Lucille Stickel

#### **Supporters**

**(\$50 or more)**

Lyle & Shirley Albrant  
Ralph & Kathleen Bach  
Robert & Julia Borak  
Christopher Boyle  
Arlin Briley  
John & Marjorie Compton  
Robert & Lucille Davis  
Fred & Kathy Gottschalk  
Howard Hedlund  
Vera Henrich  
Bill & Marva Jonas  
D.J. & Charlene MacArthur

Anne & Rick Meeks  
Charles Mires  
David Nadolsky  
Andrew & Rosemary Nuhfer  
Edgare & Ruth Parks  
Nancy Parmenter  
Mark, Ruth & Emily  
Parmenter  
Donald Pierce  
Patricia Robinson & Family  
Fred Rowe  
Steven Sella  
James Shinnors  
Joan Shively  
Jeffrey & Janney Simpson  
Jerry Smith  
James & Christine Supina  
Matthew & Lisa Watkins  
Roger Webster

#### **Subscribers**

**(\$30 or more)**

Robert Andrus  
Robert Alvey  
Tom Bleau  
Robert & Margaret Boshoven  
Ken & Claudia Buchanan  
Robert & Leticia Butler  
Martin Carpenter  
Marian Conat  
Karen Briggs & Mike Johnson  
Dolores Drath

James Dulzo  
Dorothy Gerrie  
Ray & Francis Hoobler  
Edwin Jatkowski  
Holly Jennings  
Stephen & Rhonda Kinsland  
Lawrence & Wendy LaVoie  
Elizabeth Maxim  
Cheryl & Dan McCormick  
William McCready  
Robert & Cynthia Morgner  
Margot Ness  
Richard Norman  
Alan & Annette Ochsner  
John Reif  
Gary & Rita Tiffany  
Carol Osborne & Larry Treul  
Tom Polasek  
Dan & Cindy Sikarskie  
Ray Thomas  
Ken Werth

#### **Other Gifts**

Helen Bolen  
Doris Cook  
Gerald & De Etta Myers  
Jeff & Lori Silagy  
Ann & Steve Stasinos



Fred Gottschalk

## From the Executive Director

On February 1st, I had the honor of accepting, on behalf of HeadWaters Land Conservancy (HWLC), an award recognizing HWLC for moving forward as an organization and increasing our capacity to protect lands. The award was presented by the Huron Pines Resource Conservation and Development Area Council.

In summary, the award recognized that during the past year, HWLC significantly increased the total acreage of land it has protected. HWLC now has protected 1,875 acres. Increased capacity to protect lands = more acres protected. Ten years ago HWLC was founded by a handful of people with a vision. Today, with well over 200 contributors, HWLC has three part-time staff working together to actively offer people options for land protection. Already this year, landowners have contacted our office indicating their desire to protect another 1,200 acres of northern Michigan. It is likely that during 2003, HWLC will double the amount of land it took us ten years to protect.

HWLC is your land conservancy. We exist because you care enough about the land and water resources in northern Michigan to support our efforts. Because of your support, we have big plans. This year we hosted the second Big Lands meeting to inform the largest landowners in northeast Michigan of land protection options available to them. We received a grant from the Americana Foundation to help protect farms and ranch lands. We are currently working with several organizations to focus land protection in the Pigeon, Cheboygan, and Ocqueoc River watersheds and in the Higgins Lake watershed. In addition, we plan to offer educational outings this year.

I believe that the growth in capacity HWLC experienced last year is just the beginning of things to come. Land conservancies are the fastest growing resource protection organizations in the world. Governor Granholm recently announced her support for land use planning. As the public's awareness of the need to protect our land and water resources grows, so will opportunities for land protection. Because of your support, your land conservancy - HeadWaters - will be there to assist private landowners in finding the type of land protection that best suits their and their land's needs, thus ensuring the forests and clean waters that we cherish will persist for future generations (human and animal) to enjoy.

## HeadWaters Contributor Recognition First Quarter

*We would like to thank the following friends who have contributed to HeadWaters Land Conservancy between January 1 - March 31, 2003*

### Business Contributors

#### Grantors

Americana Foundation  
Elizabeth E. Kennedy Fund

#### Friends

(\$250 or more)  
Georgia Pacific Corporation

#### Contributors

(\$100 or more)  
Northern Exposure Photography  
Rogers City Home Furnishings

#### Subscribers

(\$30 or more)  
Arenac Conservation District

### Individual Contributors

#### Friends

(\$250 or more)  
Neil Hodges  
Gordon & Vernie Nethercut  
Stephen & Charlotte Qua  
Roger Rasmussen

#### Contributors

(\$100 or more)  
Richard Buss  
Elven E. & Jane Duvall  
John & Ellen Goff  
William & Marietta Kusey  
Ken McLellan  
Paul & Carol Rose

Henry & Natalie Waterkamp  
Robert & Clarice Williams

#### Supporters

(\$50 or more)  
Jim & Helen Balten  
Richard & Barbara Bott  
Kathryn Bradley  
Rod Lawrence  
Thomas & Colleen Montgomery  
Grover & Pat Niergarth  
Mike & Marcia Partlo  
David & Elaine Smith  
Richard & Audrey Wilson

#### Subscribers

(\$30 or more)  
Dennis Bidigare  
Craig Bublitz  
Larry Cosme  
Dan Cubbin  
Harriet Degraaff  
Karl & Sherry Dunker

Mark Fitzpatrick  
John Gauthier  
Mr. & Mrs. William Gibbons  
Leland Guest  
Andrew Karpenko  
Michael Krause  
Stan & Ruth Ann Mersino  
Peter Miller  
Robert & Cynthia Morgner  
Tim O'Neill  
Lloyd And Cara Pender  
Loren & Donna Powell  
Frank Proulx  
Chris Vanhoeck  
William Waters  
Gary & Karen Webster  
James & Mary Ellen Weeks  
Jim Yeats  
Polly Zolik

*Raymond Johnson Memorial  
Donald & Martha Lavire*

*We do our best to maintain an accurate, up-to-date list of donors and apologize for any errors or omissions. Please call our office at (989) 731-0573 with any corrections.*

# Elk and HeadWaters Land Conservancy

By Robert Hess, HeadWaters Land Conservancy board member, and retired DNR wildlife biologist



HeadWaters Conservancy has included the elk in its logo because the core elk range falls within our service area. Essentially the Michigan elk are unique to HeadWaters' beat. Another reason is that elk are one of the species that have a large

home range that will benefit from maintaining large tracts of undeveloped lands, part of the mission of HeadWaters.

The core elk range, now about 750 square miles, is approximately half state forest lands and half privately owned. Some 20-25% of the private land holdings still remain in relatively large blocks, from 320 to some 13,000 acres in size. This comprises what is commonly referred to as the Michigan club country or "club lands." These club lands are an important reason for the wildness and beauty found in the HeadWaters' service area.

HeadWaters' *Big Lands Initiative* is aimed specifically at protecting the wildness and integrity of these large private tracts. Two public meetings have been held, the latest on June 28 of this year, to encourage club owners to protect their lands with conservation easements or other land protection options.

Two other land protection initiatives that HeadWaters is helping to spearhead will benefit elk and related wildlife species. These are the *Cheboygan River Watershed Partnership* project and the *Pigeon River Habitat Initiative*.

## History of Michigan Elk

The elk originally native to Michigan was the Eastern elk subspecies. These elk were found only in the Lower Peninsula. Elk were eliminated from the state by 1877. The elk now occurring in Michigan are not this indigenous or native subspecies, but the western, Rocky Mountain elk subspecies.

The population of elk now found in the Pigeon River Country in north-central lower Michigan originated from 23 Rocky Mountain elk imported from Yellowstone National Park in 1915. They were held and reared in a large enclosure near Houghton Lake. Three different releases from this captive herd were made several years later. Only one release was successful.

This release occurred in 1918 in Munda Township of Cheboygan County. The release included just seven animals – two bulls, three cows, and two calves. This release gave rise to the present Pigeon River population.

The herd grew very slowly through the first several decades due to heavy poaching. This was during the Great Depression and on through World War II, a period when "living off the land" was common in Michigan.

By 1958, the herd was estimated at 900 to 1,000 and ranged over an area of 400 square miles, or a density of 3-4

elk per square mile. By 1961 the population had grown to 1,200 to 1,500. This growing elk herd became abundant enough to provide a tourist attraction, creating a sizeable tourist business. Enthusiasm for the growing herd was dampened, however, by farmers experiencing serious elk damage to their farm crops, and foresters and wildlife biologists who were seeing damage to forest growth and wildlife habitat.

To control the size of the herd in problem areas, elk hunting seasons were established in 1964 and 1965. A total of 518 elk were killed during these special hunting seasons, and from known illegal kill during the deer firearm season.

In recent decades, the Department of Natural Resources (DNR) has held annual hunting seasons in December as the primary tool – beyond habitat management on state forest lands – to manage the size of the elk herd. By studying habitat conditions and crop damage levels, a population goal can be established. The current DNR population goal is 800 to 900 elk. Elk numbers have been maintained at that level for several years.

Most of the elk occur on state forest lands and large hunt clubs in the four county area of Otsego, Cheboygan, Montmorency, and Presque Isle counties – Atlanta to Gaylord and north. Due to an expansion of elk out of this core area and into Antrim and Oscoda counties, a separate hunting area outside the core elk range has been set up. The goal in this area is to maintain the elk population as low as possible.

In the fall of 2003, 150 elk hunting permits were issued. The targeted success rate of permittees was 80%, or a harvest goal of 120 elk. The final 2003 harvest of 122 met this goal.

The average field dressed weight of elk cows killed in the hunting season runs about 450 pounds; average bull weight runs about 650 pounds. The largest bulls can reach a field dressed weight of well over 800 pounds.

The main breeding season is September 15 to October 10, according to DNR biologists. This is the best time to visit the elk range to see elk and hear bugling bulls. Local chambers of commerce have elk viewing maps to help visitors locate areas where elk are likely to be found in the fall.

We want to thank our members for generously helping us fund the Big Lands Meetings and other initiatives and programs that are helping to preserve some of the large tracts of land. Without your membership dollars, none of this would be possible.

*We thank Dick Moran, author of the 1960s DNR report on elk, the source of the historical information for this article.*



drawing courtesy U.S. Fish & Wildlife Service



# Thank You

for your generosity!

- **Glen and Mary Lou Sheppard, The North Woods Call**, for the donated ad in their Charlevoix-based newspaper.
- Gaylord's **Alphorn Shop** for donating a fly fishing trip for the drawing at the Michigan Fly Fishing Expo.
- **Kimberli Bindschatel**, editor and publisher of *Whisper in the Woods*, for donating a full-page ad on the back cover of their summer issue.
- **Patti Fabian** and **Larry Sommerville** of Traverse City's Peninsula Partners for donating the creation of the one-page advertisement in this summer's *Whisper in the Woods* magazine.
- **The Nature Conservancy** for providing the photo for our advertisement in *Whisper in the Woods*.
- **Harry Whitely** for hosting the Big Lands Meeting.
- Traverse City Attorney **Adam Lett** of Smith, Haughey, Rice, and Roegge for donating his time at the Big Lands Meeting.
- **Tom Bailey**, Executive Director of Little Traverse Conservancy in Harbor Springs, for speaking at our Big Lands Meeting. Tom is always an inspiration.
- Member **Dana Debel**, Governor Granholm's Environmental Policy Advisor, for speaking at our annual Summer Celebration.
- **RSVP of Otsego County** for help with our mailings.
- **Weyerhaeuser** for generously sponsoring our 1/3 page advertisement in Traverse Magazine.
- **Carl Sams II** for providing his world class wildlife photos for use in this newsletter and our Web site.
- **Dave Csatari** for test reading ads and appeal letters.
- Author **Bob Butz** and **Terry Bregy**, Marketing Director, Countrysport Press, for donating 20 copies of the wonderful new book, *Season's Belle*.



Carl Sams, II

Loons are found in remote regions of HeadWaters' eleven-county service area. Baby loon above rides piggyback to avoid predators.

- **David Nicholas**, CMU Michigan Public Radio, for promotion of our Big Lands Meeting.
- Member **Chuck Mires**, owner of Travel Information Services, for distributing our membership brochure across Michigan this fall.
- **Megan Miner** - for helping in the office in a pinch!
- Outgoing chairman **Dave Smith** for his generous time commitment and dedication to our cause.

*The following items were donated for our annual meeting's silent auction:*

- **BC Pizza of Gaylord** - five "Officer Pizzarelli" Beanie Babies and five large pizzas.
- **ACE Welding & Machine, Inc.** - metal artwork.
- **Ray's Canoeing & The Fly Factory** - five free canoe trips down the Au Sable River.
- **Saturn Booksellers in Gaylord** - the book *Look About You*.

## Critter Puzzle

A: **The trumpeter swan.** The male trumpeter swan, called a "cob," can weigh close to 40 pounds and has a wingspan of more than eight feet. In flight, it is five feet long from tip of bill to tip of tail. The Michigan Department of Natural Resources re-introduced trumpeters into the northeast lower peninsula in the 1990s. They are reproducing and doing quite well in wetland and shallow river habitats. HeadWaters is working hard to protect these habitats and this work will help preserve nesting habitat for the trumpeter and many other wetland species.



NPS Photo

## Wish List - Creative Ways to Give

### Help get the word out.

Purchase an Armstrong model 532 portable tabletop Presentation Display - \$550.

### Help us reach more supporters! Sponsor printing our brochure

to help reach landowners and potential members. 10,000 copies - \$1,400.

### Sponsor our monthly 1/3 page announcement in Traverse Magazine!

Get your business noticed in the award winning Traverse Magazine with a subscription of 20,000.

### Help increase visibility of our land protection projects.

Seeking a woodworker who can help us build signs for our protected properties.

### Sponsor spots on Michigan Public Radio or PBS for

HeadWaters Land Conservancy. Call our office for prices.



Young Brianna and her family support land conservancy work because they understand that clean land means clean waters, which means good fishing!

**Charge it!** Cover the cost of our refurbished credit card terminal/ printer and two manual imprinters - \$360.

**File it away.** Supply a box of legal size hanging file folders to hold our land protection files - \$20.

**Help us organize our growing land protection properties** by furnishing one pack of eight Avery Dimension expandable, legal size, blue hanging folders - \$40.

**Help us create maps** to target lands for protection. Maptitude - \$500 or ArcView - \$2,000.

**As membership grows, help us keep track of it** by donating DonorPerfect - \$6,000

**Help us find money to protect land.** 2003 Michigan Foundation Directory - \$215. 2003 Directory and CD - \$95.

**Peace of mind.** Purchase a fireproof, two-drawer file cabinet safe to help us keep land protection files secure - \$1,050.

**Transportation.** One late model lease or dealer loaner vehicle for our land protection staff. Sponsors name or logo can be placed on vehicle. Approximate cost: \$250 to \$500 per month.

Remember, your contributions are tax deductible. Please contact our office at (989)731-0573, or by e-mail at [headwaters@gtlakes.com](mailto:headwaters@gtlakes.com).

## HeadWaters Land Conservancy

### Board of Directors and home counties

Stephen M. Qua, Chairman (Otsego County)  
Don Inman, Vice-Chairman (Presque Isle County)  
Kevin Reynolds, Treasurer (Otesego County)  
Tom Young, Secretary (Montmorency County)  
Ralph Babcock (Otsego County)  
Maggie Clay (Alpena County)  
Fred Gottschalk (Oscoda County)  
Robert Hess (Roscommon County)  
William Kusey Sr. (Oscoda County)  
David Nadolsky (Presque Isle County)  
Dan Nowak (Arenac County)  
Roger Rasmussen (Otsego County)  
Robert "Bud" Slingerlend (Montmorency County)  
Lloyd Troyer (Oscoda County)

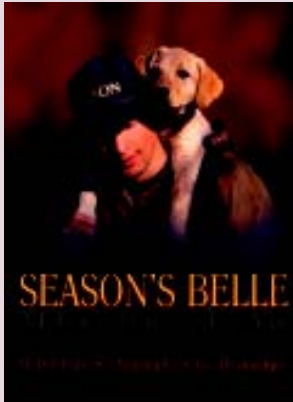
### Staff

Fred Gottschalk, *Executive Director*  
Kirt Manecke, *Director of Development*  
Renee Bruestle, *Office Administrator*

BOARD & STAFF

*don't forget to visit our website:*

[www.headwatersconservancy.org](http://www.headwatersconservancy.org)



Perfect for the Dog Lover!

A heartfelt story about the author and his new dog, Belle, a pretty female yellow lab that captures his heart. Purchase the new book *Season's Belle* from HeadWaters Land Conservancy and help support land conservation! Filled with fabulous photos, this would make a great holiday gift!

Just \$50 each or \$100 for a book signed by author Bob Butz. 100% of proceeds from the first 20 books directly support land protection. Please add sales tax and \$6.00 shipping. Call (989)731-0573 or e-mail [headwaters@gtlakes.com](mailto:headwaters@gtlakes.com) to order.

*More Great Gift Ideas!*

**HeadWaters Land Conservancy Tee Shirts & Hats**

Show your support for protecting northern Michigan! We now have two styles of new hats, embroidered with our name and an elk head outline. These high quality hats are offered in baseball caps (hat on left in photo) and low profile caps (hat on right in photo). Both offer adjustable back strap and pre-curved visor. \$15.95 each. (Please add \$.95 sales tax and \$4.00 shipping.) \$7.00 from the sale of each hat supports land protection.



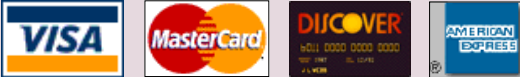
Our heavyweight, 100% cotton, Hanes Beefy Tee shirt features our color logo (elk) on the front left chest. Packaged in a 4" by 6" "book cover" explaining our mission on the back cover, this shirt makes a *great gift!* \$9.00 from the sale of each tee shirt goes to support our land protection efforts. Color: White. Sizes: M, L, XL, XXL, XXXL. Just \$16.98 plus tax (\$1.02 tax, \$3.00 shipping). *Please add \$2.00 per shirt for size XXL and \$3.00 per shirt for size XXXL.*



NEW COLORS COMING THIS FALL! Colors: Moss (handsome jade green color), or Pebble (beautiful sand/tan color). Sizes: M, L, XL, XXL, XXXL.

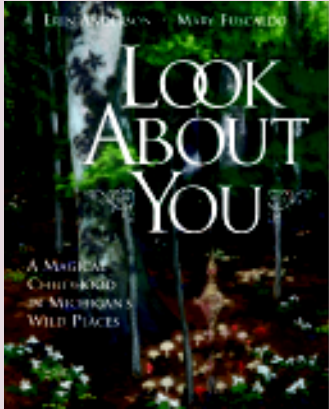
To order by credit card, please contact our office at (989)731-0573 or mail your check made out to HeadWaters Land Conservancy to HeadWaters Land Conservancy, PO Box 783, Gaylord, MI 49734-0783. Please specify color/quantity/size.

The "book cover" packaging of our new Tee shirts makes them a neat gift idea.



When a father wishes to teach his daughter the importance of appreciating and protecting sacred spaces in northern Michigan, he turns to a host of faeries to light their way. A wonderful book for children and adults alike, *Look About You - A Magical Childhood in Michigan's Wild Places* is a mystical exploration based on a girl's journey into young womanhood as she grows to have a deep and abiding understanding of the land and the pre-eminent importance of its preservation.

Jill Miner and Jackie Allsopp of Gaylord's Saturn Booksellers are generously donating a portion of the proceeds from the sale of each book (retail \$29.95) to HeadWaters Land Conservancy. Please call Saturn Booksellers at (989)732-8899 to order. Thank you Jackie and Jill and Saturn Booksellers!





HeadWaters Land Conservancy works within an 11-county service area in northeastern Lower Michigan.

**Don't forget to renew your membership or become a new supporter of land protection. (envelope enclosed-credit cards accepted)**

### Mark Your Calendar

HeadWaters Land Conservancy will appear on Michigan Magazine PBS Television in a twopart series: **Saturday, November 15: Saturday, November 22:** (see story inside)



Wouldn't you love a weekend at this nostalgic lakeside lodge?

## Auction for 2004 Weekend Getaway to Benefit Conservancy

Board vice-chair Don Inman and Virginia Pierce have generously offered to auction a weekend getaway next summer at their beautiful Kelsey Lake lodge in Millersburg Michigan to the highest bidder.

The lake has excellent trophy bass fishing (catch and release), swimming, boating, and miles of trails on their 495-acre property.

This extravaganza will be auctioned off in a silent auction (please contact our office for an auction form) and will be awarded to the highest bidder. Bidding starts at \$800 for up to three couples (Credit cards accepted. No pets or children under 12, please.) Bids must be received by July 15, 2004. Proceeds will be generously contributed to HeadWaters Land Conservancy to further land protection. Please see our website, [www.headwatersconservancy.org](http://www.headwatersconservancy.org) for more details. Thank you Don and Virginia for this very generous and creative contribution!



[www.headwatersconservancy.org](http://www.headwatersconservancy.org)

### HeadWaters Land Conservancy

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Gaylord, MI 49734-0783  
989-731-0573  
[www.headwatersconservancy.org](http://www.headwatersconservancy.org)  
email: [headwaters@gtlakes.com](mailto:headwaters@gtlakes.com)

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HeadWaters Land Conservancy works to conserve the "Up North" you enjoy by protecting open space, waterfront, wildlife habitat and farmland in Northeast Michigan.



recycled paper using soy-based inks